

## **Practice credentials**

Projects, Infrastructure & Energy



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## **The Firm**

## **An Overview**

A full service corporate and commercial law firm, Dentons Link Legal has flourished for over twenty years, with over 50 partners and 200 lawyers across multiple practice areas, and offices in New Delhi, Mumbai, Hyderabad, Bengaluru, Chennai and GIFT City (Gandhinagar).

Blending a deep commercial insight with our legal proficiency, our practice provides you with responsive advice to help you achieve your business objectives.

With a clientele that includes international and domestic businesses, public sector undertakings, public and private banks and individuals, we work with you across the globe.

Our strength stems from our team of experienced, well-trained and qualified lawyers, who integrate their skills to provide comprehensive legal advice and strategy on complex commercial issues that meet your needs and expectations. Each partner brings their hands-on expertise and a client-first approach from a strategic perspective, by understanding your objectives and identifying potential issues in areas of public policy or litigation. Clients enjoy a high level of professional service with the advantage of discussing matters directly with their assigned partner.

The oldest practice group of its kind amongst our peers, our China Desk consists of experienced lawyers proficient in English and Mandarin. Designated as the official partner for legal services in India by the largest chamber of commerce in China, we have advised over 100 Chinese clients across diverse sectors, and work closely with their government agencies, universities, and think tanks to conduct legal research and promote economic ties between the two countries.

Globally, we have advised clients through our multiple practice areas across diverse sectors, including water and wastewater, airports, metro rail & urban transport, roads, ports, oil, gas, energy, power, aviation, media, broadcasting, advertising, pharmaceutical, information technology, business process outsourcing, consumer goods, real estate, mining, software, entertainment, insurance, and banking, and we also work extensively with international clients on regulatory approvals from the Indian authorities for establishing legal entities or other forms of business presence in India.



## **Our practice areas**

A full service law firm with over 250 lawyers and a pan-India presence, our practice areas span:

- Alternative Dispute Resolution
- Aviation and Aerospace
- Banking and Finance
- Capital Markets
- Construction / Engineering Firms
- Corporate
- Defense and Space
- Employment and Labor
- Foreign Investment Review
- Statutory Risk Management and Global Compliance and Investigations
- · Hotels and Leisure
- Intellectual Property and Technology

- Life Sciences and Health Care
- Litigation and Dispute Resolution
- Manufacturing
- Maritime
- Mergers and Acquisitions / Joint Ventures /
   Private Equity
- Project Contracts and Claims Management
- Projects, Infrastructure and Energy
- Real Estate
- Restructuring, Insolvency and Bankruptcy
- Technology / Media, Entertainment and Sports / Communications



## **Accolades**



















#### **Chambers and Partners Global:**

Consistently ranked high.

## **Chambers and Partners Asia-Pacific:**

Consistently ranked high.

### The Legal 500 Asia-Pacific:

Consistently ranked high.

#### IFLR1000:

Recommended Firm.

#### **Asialaw:**

Consistently ranked high.

#### **Benchmark Litigation Asia-Pacific:**

Consistently ranked high.

### **Asian Legal Business:**

Asia's Top 50 Largest Law Firms.

## India Business Law Journal Indian Law Firm Awards:

Consistent winner.

### **Top Ranked Law Firms: India Top Ranked Legal:**

Ranked high.

### **Forbes India Legal Powerlist:**

Top Law Firm.

#### **RSG Consulting:**

Top 40 Indian Law Firms.

## **Economic Times Summit:**

One of the Best Brands.

### **IDEX Legal Awards:**

Best Law Firm of the Year - Large: Runner-Up.

## **Our offices**

## **Bengaluru**

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## **Website**

www.dentonslinklegal.com



# Our Projects, Infrastructure & Energy Practice

## **Background and Expertise**

One of the leading law firms in India in the sector, we have an active and highly regarded Projects, Infrastructure & Energy practice, encompassing every aspect of applicable laws. We represent a variety of clients on diverse local, state, domestic, and international matters in India, including leading developers, contractors, lenders, borrowers, vendors, and public bodies. Many of our lawyers are leading practitioners in the field with a wealth of experience.

The team is involved with several projects in various sectors, including energy (conventional and non-conventional), power, airports, roads, ports, social infrastructure, waste management, water management, and transportation.

Our expertise lies in advising our clients on all aspects of projects during the entire life cycle, including those for conceptualisation, risk analysis, bid processes, EPC contracts, and bankability, and we also advise and assist in project implementation, which includes operational contracts and contract administration.

We have worked with clients in the management of contracts, inter-alia, with EPC contractors, customers, vendors, government authorities, and service providers to ensure compliance with the terms and conditions of the executed contracts, and we have also developed processes for systematically and efficiently managing executed contracts to maximize financial & operational performance and minimize risk.

Our Banking and Finance practice lends seamless support to the Projects team by advising clients on project finance transactions across sectors.

## Projects, Infrastructure & Energy: Spectrum of Services

Our expertise lies in advising our clients on every aspect of a project during its lifecycle, including drawing upon advice from our other practice areas as needed, and include advice on:

- Conceptualization: Including risk analysis, and bid processes;
- Documentation: Including drafting and finalization of concession agreements, construction contracts, power purchase agreements, and other contracts;
- Project Financing: Including drafting and execution of the financing agreements and creation of security;
- Regulatory Aspects;
- Contract and Claims Management:
   During the implementation of the project.
- Dispute Resolution: Representation for litigation and alternate dispute resolution including arbitration and mediation.
- Mergers & Acquisitions & Private Equity
   Investment: Advice on transactions, including listing with stock markets;
- · Restructuring.

This holistic view of the issues at hand take into account all probable aspects of bankability, regulatory, land, claims management, and dispute resolution issues, and we handhold our clients through the entire life cycle of the project. This allows seamless integration and interface with a better strategy for resolution of disputes and regulatory issues.

Our diverse sector involvement throughout every phase of a project life cycle span sectors such as airports, energy (conventional & non-conventional), ports, roads, rail (including metro rail), water & waste management, industrial corridors/ smart cities, and automotive.

## **Specialized Project Contracts and Claims Management**

Our specialized Project Contracts and Claims
Management vertical handholds our clients during
the implementation stage, where we advise clients
on all project-related contractual issues during
construction and/ or operations. We provide a single
point of contact for the following principal services:

- · Contract Management;
- Claims Management;
- Management of dispute review board proceedings, mediation, arbitration proceedings (including international arbitrations), and court related proceedings under the arbitration laws.

We have assisted various developers and contractors on the contract management during implementation, including management of engineering procurement & construction (EPC) contracts, which enables us to understand the issues that usually arise in the EPC contract post-execution. This unique experience enables us to advise you on the best strategy at the time of execution of the EPC Contract to mitigate such future issues.

We assist our clients in the effective drafting of contracts with appropriate identification and suitable allocation of risks. In addition to drafting of contracts, we also assist our clients with effective management advice during the implementation stage which mitigates disputes to a large extent in projects and disputes, if arisen, in an effective manner.



## **Our clients**

Some of the clients we've had the pleasure of representing in our Projects, Infrastructure & Energy practice area are:

- SB Energy;
- GMR Group;
- Rapid Metro;
- Reliance Infrastructure:
- Delhi Mumbai Industrial Corridor Development Corporation Limited;
- Port Gangavaram;
- Ramky Group;
- Dragages Hong Kong;
- · SBM Offshore;
- Power Finance Corporation Limited;
- China Kunlun Contracting & Engineering Corporation;
- Sew Infrastructure Limited;
- Roadis;
- L&T Metro Rail Hyderabad;
- GKC Projects Limited;
- SagarMala;
- Alstom System India;
- · Hitachi Rail STS India;
- Uttar Pradesh Cricket Association (UPCA);
- WAISL:
- Zheneng Capital Holding Co.;
- IDE Technologies (Israel);
- Navayuga Engineering Company;
- Delhi International Airport;
- Clean Sustainable Energy;

- JSW Severfield Structures:
- National Industrial Corridor Development & Implementation Trust;
- GMR Hyderabad International Airport;
- Solar Power Developer Association;
- Jakson Solar Power;
- Hindustan Zinc;
- Adani Green Energy;
- · Rajasthan Solar Association;
- Rays Power Experts;
- Kasyap Sweetners;
- IDBI Capital Markets / NMDC;
- Maharashtra Tourism Development Corporation;
- ICICI Securities;
- Hinduja National Power Corporation;
- Indorama Group;
- Bangalore International Airport;
- GMR Hyderabad International Airport;
- GMR Vishakhapatnam International Airport;
- GMR Nagpur International Airport;
- IndianOil Skytanking;
- Larsen & Toubro;
- China Datang Technologies & Engineering Co.;
- Vector Green Energy;
- Ayana Renewable Power;
- NTPC.

# Projects, Infrastructure & Energy: Awards

The Legal 500 Asia-Pacific:

Tier 1.

**India Business Law Journal:** 

Best Law Firm of the Year.

**The Asset Triple A Infrastructure Awards:** 

Utility Deal of the Year.

**Legal Era Indian Legal Awards:** 

Law Firm of the Year.

**Benchmark Litigation Asia-Pacific:** 

Ranked.

**Top Ranked Legal** 

Highly ranked.

**Forbes India Legal Powerlist:** 

Top Law Firm.

**Dealogic - Global Infrastructure Project** 

**Finance Rankings:** 

Ranked #9.

**Dealogic - APAC Project Finance Rankings:** 

Ranked #3

IFLR1000:

Highly ranked.

**Asialaw:** 

Highly ranked.

**Chambers and Partners Global:** 

Highly ranked.

**Chambers and Partners Asia-Pacific:** 

Highly ranked.

**Chambers and Partners Asia-Pacific:** 

Partners highly recommended.

**Chambers and Partners Global:** 

Partners highly recommended.

The Legal 500 Asia-Pacific:

Partners highly recommended.

IFLR1000:

Partners highly recommended.

**Asialaw:** 

Partners highly recommended.

## **Our practice team**

Our lawyers and associates work to provide comprehensive expertise and advice, led by our partners, specialists in the Projects, Infrastructure & Energy practice:



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