



DENTONS

LINK LEGAL

# Practice credentials

## Corporate

Grow | Protect | Operate | Finance





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# The Firm

## An Overview

A full service corporate and commercial law firm, Dentons Link Legal has flourished for over twenty years, with over 50 partners and 200 lawyers across multiple practice areas, and offices in New Delhi, Mumbai, Hyderabad, Bengaluru, Chennai and GIFT City (Gandhinagar).

Blending a deep commercial insight with our legal proficiency, our practice provides you with responsive advice to help you achieve your business objectives.

With a clientele that includes international and domestic businesses, public sector undertakings, public and private banks and individuals, we work with you across the globe.

Our strength stems from our team of experienced, well-trained and qualified lawyers, who integrate their skills to provide comprehensive legal advice and strategy on complex commercial issues that meet your needs and expectations. Each partner brings their hands-on expertise and a client-first approach from a strategic perspective, by understanding your objectives and identifying potential issues in areas of public policy or litigation. Clients enjoy a high level of professional service with the advantage of discussing matters directly with their assigned partner.

The oldest practice group of its kind amongst our peers, our China Desk consists of experienced lawyers proficient in English and Mandarin. Designated as the official partner for legal services in India by the largest chamber of commerce in China, we have advised over 100 Chinese clients across diverse sectors, and work closely with their government agencies, universities, and think tanks to conduct legal research and promote economic ties between the two countries.

Globally, we have advised clients through our multiple practice areas across diverse sectors, including water and wastewater, airports, metro rail & urban transport, roads, ports, oil, gas, energy, power, aviation, media, broadcasting, advertising, pharmaceutical, information technology, business process outsourcing, consumer goods, real estate, mining, software, entertainment, insurance, and banking, and we also work extensively with international clients on regulatory approvals from the Indian authorities for establishing legal entities or other forms of business presence in India.



# Our practice areas

A full service law firm with over 250 lawyers and a pan-India presence, our practice areas span:

- Alternative Dispute Resolution
- Aviation and Aerospace
- Banking and Finance
- Capital Markets
- Construction / Engineering Firms
- Corporate
- Defense and Space
- Employment and Labor
- Foreign Investment Review
- Statutory Risk Management and Global Compliance and Investigations
- Hotels and Leisure
- Intellectual Property and Technology
- Life Sciences and Health Care
- Litigation and Dispute Resolution
- Manufacturing
- Maritime
- Mergers and Acquisitions / Joint Ventures / Private Equity
- Project Contracts and Claims Management
- Projects, Infrastructure and Energy
- Real Estate
- Restructuring, Insolvency and Bankruptcy
- Technology / Media, Entertainment and Sports / Communications

# Accolades



## Chambers and Partners Global:

Consistently ranked high.

## Chambers and Partners Asia-Pacific:

Consistently ranked high.

## The Legal 500 Asia-Pacific:

Consistently ranked high.

## IFLR1000:

Recommended Firm.

## Asialaw:

Consistently ranked high.

## Benchmark Litigation Asia-Pacific:

Consistently ranked high.

## Asian Legal Business:

Asia's Top 50 Largest Law Firms.

## India Business Law Journal Indian Law Firm Awards:

Consistent winner.

## Top Ranked Law Firms: India Top Ranked Legal:

Ranked high.

## Forbes India Legal Powerlist:

Top Law Firm.

## RSG Consulting:

Top 40 Indian Law Firms.

## Economic Times Summit:

One of the Best Brands.

## IDEX Legal Awards:

Best Law Firm of the Year – Large: Runner-Up.



# Our offices

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# Our Corporate Practice

## Background and Expertise

Our Corporate Practice advises clients on corporate matters and company administration. Our service spectrum includes advice to international and domestic corporate houses on business activities in India for aspects of regulatory, compliance and corporate governance. We provide day to day advisory on issues of company laws, securities laws, competition laws, information technology laws, financial regulations, international & domestic trade laws, product liability laws, food laws, legal metrology, IT, and telecom regulations. We also assist in establishing a code of corporate governance, employee benefits, advocacy on corporate governance, benchmarking of current practices with global practices, which add value to a company and its stakeholders.

One of the specializations within our Corporate practice is advisory services to international clients on their entry strategy for company/ LLP incorporation and setting-up of branch/ liaison/ project offices. We also advise on periodic & event-based compliance, evaluation of business options, negotiating and establishing commercial arrangements, and exit strategies that include winding-up, fast-track exit, and stake sales.

We also work extensively on corporate restructuring, commercial and business arrangements, and commercial contracts/ agreements for retail, advertising, equipment purchase, supply, distribution/ franchise, trademark licenses, master service agreements, agencies, logistics, consultancy/ employments, and non-disclosure.

Uniquely offering our clients the implementation of a Statutory Risk Management (SRM) Programme, we provide bespoke software solutions for regulatory compliance and legal audit. Our SRM programme carries out compliance audits and reviews of all laws applicable to the legal entity in pursuit of its business activities, initially to assess their compliance levels, and later, to provide assistance in implementation or improvement of areas of concern. We have worked with our international and Indian clients, both listed and unlisted, to resolve/ compound regulatory issues with the Reserve Bank of India for foreign direct investment, overseas direct investment, and external commercial borrowing, and have also advised on compliances, requirements, procedures, and restrictions under the foreign exchange laws.

We represent clients in corporate, commercial, constitutional, and other general litigation before various courts, tribunals and commissions across the country, and we help our clients devise strategies to achieve their business objectives by employing the expertise of a highly specialized team of legal service professionals. We are well recognized for our experience with complex arbitration matters, and we regularly represent and advise clients on institutional and ad hoc arbitration and on pre and post-arbitration litigation. We also have a well-established mediation and conciliation practice.

We also advise and represent clients in matters of regulatory policy and law across various sectors, and we support and actively work towards the expeditious settlement of disputes, which facilitates and promotes business development.

Having represented clients in various headline-making disputes, we have maintained our strong presence in the practice area, and over the years we have developed and sustained a diversified client base to include companies, institutions and individuals across sectors such as construction, infrastructure, aviation, media & entertainment, sports, pharmaceutical, real estate, FMCG, and intellectual property.



## Corporate: Spectrum of Services

Our expertise lies in advising our clients on every aspect of a project during its lifecycle, including drawing upon advice from our other practice areas as needed. We are trusted advisors to a host of Indian and Multinational companies for all corporate and regulatory compliances, corporate and transaction advisory, transaction structuring and periodic and event based support.

- Entry strategy evaluation;
- Application with regulatory authorities;
- Regulatory compliances (periodic and event based);
- Anti-trust investigations;
- Corporate advisory;
- Regulatory advisory;
- Incident response;
- HR investigations;
- Disciplinary proceedings;
- Due-diligence;
- Commercial agreements - drafting and negotiation;
- Corporate restructuring and reorganisation;
- Risk assessment due diligence;
- Winding up support and advisory.

## Your Advantage

### Guidance

We combine our proven expertise and knowledge to guide our clients through high stakes commercial matters across the world, and we work hard to find strategic solutions to deliver the best possible outcome.

### Experience

We combine our specialized skills, our decades of experience with laws, and our diverse backgrounds to handle complex litigation cases, and we offer our clients bespoke advice with a high degree of efficiency. This gives our clients an edge in dealing with complex legal matters and voids the need to hire a multitude of attorneys.

### Global reach

The trusted global partners with whom we work together across borders and jurisdictions, enable us to provide a seamless service to our clients. With an unrivalled depth and breadth of expertise, we provide you unparalleled legal and commercial support globally in more than 160 locations and in India.

### Proactive Approach

Our proactive approach with our “can do” attitude boosts our capability to provide quick, personalized services, allows us to offer end-to-end solutions and deliver cost-effective and time-efficient services during a dispute.

### Transparency

We share detailed proposals that clearly display our costs and timings, based on our initial discussions. Once confirmed, we periodically share detailed invoices based on our agreement.

# Our clients

Some of the clients we've had the pleasure of representing are:

- Ayana Renewable Power;
- NDTV Group;
- SpiceJet;
- DIAL;
- Whirlpool;
- Air India Limited;
- HCL Technologies Limited;
- Embassy of Peru;
- Mace India;
- United Biscuits India;
- COWI Group Denmark;
- Citelum India;
- CD Investments S.R.L, Italy;
- Lumileds India;
- Premas Biotech;
- UKIBC;
- Hasbro;
- Accenture;
- Red Bull Media House;
- Technique Solaire;
- Coca-Cola;
- Airtel;
- Carestream Health;
- India Medtronic;
- CRRC;
- Hisense;
- Baihe Medical;
- Acco Brands;
- Bozhon Precision Industry India Private Limited;
- Pingpong Global Solutions Inc.;
- Deepak Fertilisers and Petrochemicals Corporation Limited;
- Diamond Services India Private Limited;
- Ferrero India Private Limited;
- Comsol Energy Private Limited;
- JSW Group;
- Megabite Food Services;
- Mindtree Trading Company Private Limited;
- Niyogin Fintech Limited;
- Oriols Private Limited;
- Phoenix Innovative Healthcare Manufacturers Private Limited;
- Transmissions International India Private Limited;
- SarvaGram Group of Companies;
- Shrijee Heavy Project Works Limited;
- Sicer Inkera Private Limited;
- Skyworth India Electronics Private Limited;
- Tony Blair Institute for Global Change;
- Acefour Accessories Private Limited;
- DTOne;
- Aurobindo Realty and Infrastructure;
- Inyantra Technologies;
- Mission1 Investments LLC;
- Almas Global Opportunity Fund SPC;
- JSW Foundation;
- Probus Insurance Broker;
- Slintel Inc.;
- Classklap;
- Paramount Polymers;
- Immuno Ancillary Services;
- Digiexpress Trade;
- Vinzero PTE;
- RIB International Holding PTE.;
- Twin Technology SE;



- MayaData Inc.;
- March Work;
- Group SNS;
- Kuber Group;
- VPS Healthcare;
- India Power Corporation;
- Edelweiss Asset Reconstruction Company;
- Flight Simulation Technique Centre;
- Air Works India (Engineering);
- Matrix Partners India Investment Holdings II, LLC;
- NCL Industries and IMAP India;
- ICICI Securities;
- SNV Aviation (Akasa Air);
- Beijing Xiaomi Mobile Software Co.;
- One MobiKwik Systems;
- Xiaomi Singapore;
- GlobalBees Brands;
- Indorama Group;
- Checkmate.com, Inc.;
- BNP Investments LLC;
- Averda Waste Management India;
- Mukunda Foods;
- Sree Jayajothi Cements;
- HDFC Bank;
- Axis Bank;
- Xometry, Inc.;
- BGH Capital;
- Partner One Capital Inc.;
- Up Global Pte;
- Dauble Pte. and Punj Family;
- Malpani Group;
- Doncasters Group of Companies;
- Pou Chen Corporation.

# Corporate: Awards

**Benchmark Litigation Asia-Pacific:**

Highly ranked.

**APAC Insider:**

Best Full Service Law Firm – India.

**APAC Insider:**

Recognised Leaders in Corporate Law - India.

**The Legal 500 Asia-Pacific:**

Tier 2.

**Asialaw:**

Highly ranked.

**Top Ranked Legal:**

Highly ranked.

**Chambers and Partners Global:**

Band 1.

**Chambers and Partners Asia-Pacific:**

Band 1.

**Chambers and Partners Global:**

Partners highly recommended.

**Chambers and Partners Asia-Pacific:**

Partners highly recommended.

**The Legal 500 Asia-Pacific:**

Partners highly recommended.

**IFLR1000:**

Partners highly recommended.

**Asialaw:**

Partners highly recommended.







# Recognition

## **Corporate and M&A, The Legal 500 Asia-Pacific:**

*"The team at Link Legal is responsive and reliable."*

## **Corporate and M&A, Chambers and Partners Asia-Pacific:**

*"They are very thorough in terms of due diligence and the paperwork."*

*"Their ability to contend with a wide variety of complexities is commendable."*

## **Corporate and M&A, The Legal 500 Asia-Pacific:**

*"The team consists of lawyers with good subject knowledge who envision the problems that may arise with respondent parties very successfully. They are upright in informing clients about the merits of the case in advance and thereafter only accept the brief."*

*"They act for clients in a range of sectors including transport, energy and real estate, among others."*

## **Corporate and M&A, Asialaw profiles:**

*"The Firm was responsive, reliable and commercial."*

*"The guidelines provided were good."*





# Our practice team

Our lawyers and associates work to provide comprehensive expertise and advice, led by our partners, specialists in Corporate:



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# Disclaimer

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Across over 80 countries, Dentons helps you grow, protect, operate and finance your organization by providing uniquely global and deeply local legal solutions. Polycentric, purpose-driven and committed to inclusion, diversity, equity and sustainability, we focus on what matters most to you.

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