

Practice credentials

Mergers and Acquisitions / Joint Ventures /
Private Equity

Grow | Protect | Operate | Finance

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The Firm

An Overview

A full service corporate and commercial law firm, Dentons Link Legal has flourished for over twenty years, with over 50 partners and 200 lawyers across multiple practice areas, and offices in New Delhi, Mumbai, Hyderabad, Bengaluru, Chennai and GIFT City (Gandhinagar).

Blending a deep commercial insight with our legal proficiency, our practice provides you with responsive advice to help you achieve your business objectives.

With a clientele that includes international and domestic businesses, public sector undertakings, public and private banks and individuals, we work with you across the globe.

Our strength stems from our team of experienced, well-trained and qualified lawyers, who integrate their skills to provide comprehensive legal advice and strategy on complex commercial issues that meet your needs and expectations. Each partner brings their hands-on expertise and a client-first approach from a strategic perspective, by understanding your objectives and identifying potential issues in areas of public policy or litigation. Clients enjoy a high level of professional service with the advantage of discussing matters directly with their assigned partner.

The oldest practice group of its kind amongst our peers, our China Desk consists of experienced lawyers proficient in English and Mandarin. Designated as the official partner for legal services in India by the largest chamber of commerce in China, we have advised over 100 Chinese clients across diverse sectors, and work closely with their government agencies, universities, and think tanks to conduct legal research and promote economic ties between the two countries.

Globally, we have advised clients through our multiple practice areas across diverse sectors, including water and wastewater, airports, metro rail & urban transport, roads, ports, oil, gas, energy, power, aviation, media, broadcasting, advertising, pharmaceutical, information technology, business process outsourcing, consumer goods, real estate, mining, software, entertainment, insurance, and banking, and we also work extensively with international clients on regulatory approvals from the Indian authorities for establishing legal entities or other forms of business presence in India.

Our practice areas

A full service law firm with over 250 lawyers and a pan-India presence, our practice areas span:

- Alternative Dispute Resolution
- Aviation and Aerospace
- Banking and Finance
- Capital Markets
- Construction / Engineering Firms
- Corporate
- Defense and Space
- Employment and Labor
- Foreign Investment Review
- Statutory Risk Management and Global Compliance and Investigations
- Hotels and Leisure
- Intellectual Property and Technology
- Life Sciences and Health Care
- Litigation and Dispute Resolution
- Manufacturing
- Maritime
- Mergers and Acquisitions / Joint Ventures / Private Equity
- Project Contracts and Claims Management
- Projects, Infrastructure and Energy
- Real Estate
- Restructuring, Insolvency and Bankruptcy
- Technology / Media, Entertainment and Sports / Communications

Accolades



Chambers and Partners Global:

Consistently ranked high.

Chambers and Partners Asia-Pacific:

Consistently ranked high.

The Legal 500 Asia-Pacific:

Consistently ranked high.

IFLR1000:

Recommended Firm.

Asialaw:

Consistently ranked high.

Benchmark Litigation Asia Pacific:

Consistently ranked high.

Asian Legal Business:

Asia's Top 50 Largest Law Firms.

India Business Law Journal Indian Law Firm Awards:

Consistent winner.

Top Ranked Law Firms: India Top Ranked Legal:

Ranked high.

Forbes India Legal Powerlist:

Top Law Firm.

RSG Consulting:

Top 40 Indian Law Firms.

Economic Times Summit:

One of the Best Brands.

IDEX Legal Awards:

Best Law Firm of the Year – Large: Runner-Up.

Our offices

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Our Mergers and Acquisitions / Joint Ventures / Private Equity Practice

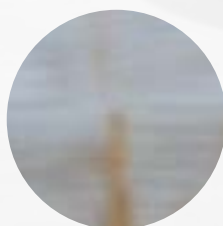
Background and Expertise

One of the leading law firms in India in the sector, we have an active and highly regarded Mergers and Acquisitions / Joint Ventures / Private Equity practice, encompassing every aspect of the vertical, including mergers, acquisitions, private equity and venture capital investments, joint ventures, corporate and commercial transactions, and mergers and de-mergers through the Court process.

Our lawyers are leading practitioners in the field with a wealth of experience, and we act as trusted advisors to our clients across various sectors which rely on our expertise and commercial understanding. We understand that no two transactions are the same and we render bespoke advice to assist our clients in meeting their business objectives.

Our advice spans business/ asset transfer agreements and transactions, entailing the acquisition of shares in listed and unlisted companies through private placement, preferential allotment and open offer process. We represent our international and domestic clients in drafting and negotiating all transactional documents, Share Purchase Agreements, Share Subscription cum Shareholding Agreements, Joint Venture Agreements, Name and Trademark Licensing Agreements, and Technology Transfer Agreements. We also advise our clients in structuring their private equity funds in India, which includes setting up of Alternative Investment Funds, the Private Placement memorandum, drafting and negotiating Investment Agreements, Investment Management, and Advisory Agreements.

We also formulate tax efficient structures, undertake legal risk assessment, identify practical timelines, review due diligence, formulate implementation strategies, obtain regulatory approvals, and assist in finalizing payment mechanisms, non-competition restrictions, and escrow arrangements. We also provide comprehensive advice in structuring transactions across industries and jurisdictions, and have worked on high value deals in diverse sectors, including those of power, airports, highways, other infrastructure, information technology, pharmaceuticals, internet & ecommerce, consumer goods & manufacturing, hospitality, media, ports, mining, sports, aerospace & defence, and banking.



Mergers and Acquisitions / Joint Ventures / Private Equity: Spectrum of Services

Our expertise lies in advising our clients during a lifecycle, including drawing upon advice from our other practice areas as needed, and include advice on:

- **Acquisitions & Divestments:** Of shares, assets and businesses, by private, public and listed entities;
- **Schemes of Arrangement, Mergers, Demergers & Amalgamations;**
- **Buy-Outs:** Leveraged buy-outs & management buy-outs;
- **Distressed Assets:** Sale & purchase;
- **Restructuring:** Including capital and debt restructuring, buy-back of securities and reduction of capital;
- **Onshore & Offshore Structuring;**
- **Investment Structures:** Including compliance with takeover and insider trading regulations;
- **Fund Representation:** Either singularly, or as lead members of a syndicate;
- **Due Diligence:** Of investee companies and targets;
- **Transaction Support:** Negotiations & drafting of transaction documents and overall transaction support;
- **Entry/ Exit Strategies:** Development and implementation of entry/ exit strategies;
- **Joint Venture Collaborations;**
- **Customised Support:** For investments in start-up companies.

Your Advantage

The Firm provides consistent, focused and coordinated solutions to companies across the globe on a broad array of M&A and PE transactions across divergent sectors. We provide commercially oriented and focused advice and support to our clients at every stage of the transaction cycle. Our vast experience in successfully handling various marquee and complex transactions over the years, coupled with our in-depth understanding of Indian law, provides us with a unique and unmatched ability to grasp the client requirement and work towards a solution-orient approach.



Our clients

Some of the clients we've had the pleasure of representing in our Mergers and Acquisitions / Joint Ventures / Private Equity practice area are:

- Ayana Renewable Power;
- GMR Group;
- Ramky Group;
- L&T Group;
- IDFC Alternatives;
- Air Works;
- KMC Group;
- Wapcos;
- Sagarmala Development Company;
- Department of Investment and Public Asset Management (Dipam);
- Xiaomi;
- DST;
- IDG;
- Waterbridge Ventures;
- Endiya Partners;
- Saif Partners;
- India Quotient;
- Morningside;
- Ru-Net;
- UK India Business Council;
- Philips India;
- Cowi Group (Denmark);
- Jindal Group;
- NDTV;
- Bharat Heavy Electricals;
- Shippr;
- Delhi Mumbai Industrial Corridor Development Corporation;
- Den Networks;
- Genpact;
- Nippon Paints;
- Trina Solar (Singapore);
- Leyard (Hong Kong);
- Shilpi Cables;
- Yeahmobi Group;
- CDH Investments;
- Tal Education;
- Shunwei Capital;
- Fab Hotels;
- Sharechat;
- Oneassist;
- Healthkart;
- Aurobindo Realty And Infrastructure;
- Inyantra Technologies;
- Mission1 Investments;
- Almas Global Opportunity Fund;
- JSW Foundation;
- Probus Insurance Broker;
- Slintel;
- Classklap;
- Paramount Polymers;
- Immuno Ancillary Services;
- Digiexpress Trade;
- Vinzero;
- RIB International Holding;
- Twin Technology;
- Mayadata;
- March Work;
- Group SNS;
- Kuber Group;
- VPS Healthcare;

- India Power Corporation;
- Edelweiss Asset Reconstruction;
- Flight Simulation Technique Centre (FSTC);
- Air Works India (Engineering);
- Matrix Partners India Investment Holdings II;
- NCL Industries and IMAP India;
- ICICI Securities;
- SNV Aviation (Akasa Air);
- Beijing Xiaomi Mobile Software;
- One Mobikwik Systems;
- Xiaomi Singapore;
- Globalbees Brands;
- Indorama Group;
- Checkmate.com;
- BNP Investments;
- Averda Waste Management India;
- Mukunda Foods;
- Sree Jayajothi Cements;
- HDFC Bank;
- Axis Bank;
- Xometry;
- BGH Capital;
- Partner One Capital;
- Up Global Pte;
- Dauble Pte. and Punj Family;
- Malpani Group;
- Doncasters Group;
- SarvaGram Group;
- Creanovation Technologies;
- Emerging Vision, Cayman Islands;
- Shunwei China Internet Fund III.

Mergers and Acquisitions / Joint Ventures / Private Equity: Awards

Chambers and Partners Global:

Band 1.

Chambers and Partners Asia-Pacific:

Band 1.

The Legal 500 Asia-Pacific:

Tier 2.

Venture Intelligence - Private Equity League Table:

Top 15 Law Firms in India.

VCCEdge - M&A and Private Equity League Tables:

Top 15 Law Firms in India.

IDEX Legal Awards:

M&A Law Firm of the Year.

India Business Law Journal:

Deals of the Year.

Mergermarket League Table of Legal Advisers:

Ranked by deal volume.

Forbes India Legal Powerlist:

Top Law Firm.

IFLR1000:

Highly ranked.

Asialaw:

Highly ranked.

Top Ranked Legal:

Highly ranked.

Chambers and Partners Global:

Partners highly recommended.

Chambers and Partners Asia-Pacific:

Partners highly recommended.

The Legal 500 Asia-Pacific:

Partners highly recommended.

Benchmark Litigation:

Partners highly recommended.

IFLR1000:

Partners highly recommended.

Asialaw:

Partners highly recommended.



Recognition

Corporate and M&A, Chambers and Partners Asia-Pacific:

"They are very thorough in terms of due diligence and the paperwork."

Corporate and M&A, Chambers and Partners Asia-Pacific:

"Their ability to contend with a wide variety of complexities is commendable."

Corporate and M&A, Asialaw:

"The Firm was responsive, reliable and commercial."

"The guidelines provided were good."

Private Equity, Asialaw:

"Showed professionalism, value for money and good knowledge level."

Corporate and M&A, The Legal 500 Asia-Pacific:

"The team at Link Legal is responsive and reliable."

"The team consists of lawyers with good subject knowledge who envision the problems that may arise with respondent parties very successfully. They are upright in informing clients about the merits of the case in advance and thereafter only accept the brief."

Corporate and M&A, The Legal 500 Asia-Pacific:

"They act for clients in a range of sectors including transport, energy and real estate, among others."

Investment Funds, The Legal 500 Asia-Pacific:

"Link Legal handles venture capital matters for domestic and international clients."



Our practice team

Our lawyers and associates work to provide comprehensive expertise and advice, led by our partners, specialists in the Mergers and Acquisitions / Joint Ventures / Private Equity practice:



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